



FPT Fund Management Joint Stock Company

Separate Financial Statements
for the year ended 31 December 2018



FPT Fund Management Joint Stock Company
Corporate Information

**Establishment and
Operation License No.**

18/GP-UBCK	25 July 2007
42/GPDC-UBCK	20 July 2012
22/GPDC-UBCK	8 August 2013
25/GPDC-UBCK	16 August 2013

The Company's Establishment and Operation License has been amended several times, the most recent of which was Establishment and Operation License No. 25/GPDC-UBCK dated 16 August 2013. The Company's Establishment and Operation License was issued by the State Securities Commission.

Board of Directors

Mr. Ngo Thanh Hai	Chairman
Mr. Nguyen Van Loc	Member
Mr. Shuzo Shikata	Member
Mr. Eiichiro So	Member <i>(from 11 April 2018)</i>
Mr. Kento Tokimori	Member <i>(until 11 April 2018)</i>

Board of Management

Ms. Nguyen Thi Thu Nguyet	Chief Executive Officer
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Supervisory Board

Ms. Pham Bich Ngoc	Head of Supervisory Board
Mr. Doan Thanh Vinh	Member of Supervisory Board
Mr. Miyazaki Makoto	Member of Supervisory Board

Registered Office

9th Floor, TTC Building
Lot B1A, Light and Small Scale Industrial Area
Duy Tan Street, Dich Vong Hau Ward
Cau Giay District, Hanoi
Vietnam

Auditor

KPMG Limited
Vietnam

FPT Fund Management Joint Stock Company
Statement of the Board of Management

The Board of Management of FPT Fund Management Joint Stock Company (“the Company”) presents this statement and the accompanying separate financial statements of the Company for the year ended 31 December 2018.

The Board of Management is responsible for the preparation and fair presentation of the separate financial statements in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises, Circular No. 125/2011/TT-BTC dated 5 September 2011 issued by the Ministry of Finance on promulgation of the accounting system applicable to fund management companies and the relevant statutory requirements applicable to financial reporting. In preparing these separate financial statements, the Board of Management is required to:

- select suitable accounting policies and then applying them consistently;
- make judgments and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the separate financial statements; and
- prepare the separate financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

In the opinion of the Company’s Board of Management:

- (a) the separate financial statements set out on pages 5 to 42 give a true and fair view of the unconsolidated financial position of the Company as at 31 December 2018, and of its unconsolidated results of operations and cash flows for the year then ended, in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises, Circular No. 125/2011/TT-BTC dated 5 September 2011 issued by the Ministry of Finance on promulgation of the accounting system applicable to fund management companies and the relevant statutory requirements applicable to financial reporting; and
- (b) at the date of the statements, there are no reasons to believe that the Company will not be able to pay its debts as and when they fall due.

The Board of Management has, on the date of this statement, authorised these accompanying separate financial statements for issue.

On behalf of the Board of Management,



Nguyen Thi Thu Nguyet
Chief Executive Officer
Hanoi, 28 March 2019



KPMG Limited
46th Floor, Keangnam Landmark 72
E6 Pham Hung Road, Me Tri Ward
South Tu Liem District, Hanoi, Vietnam
+84 (24) 3946 1600 | kpmg.com.vn

INDEPENDENT AUDITOR'S REPORT

To the Shareholders FPT Fund Management Joint Stock Company

We have audited the accompanying separate financial statements of FPT Fund Management Joint Stock Company ("the Company"), which comprise the separate balance sheet as at 31 December 2018, the separate statements of income, cash flows and changes in equity for the year then ended and the explanatory notes thereto which were authorised for issue by the Company's Board of Management on 28 March 2019, as set out on pages 5 to 42.

Board of Management's Responsibility

The Company's Board of Management is responsible for the preparation and fair presentation of these separate financial statements in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises, Circular No. 125/2011/TT-BTC dated 5 September 2011 issued by the Ministry of Finance on promulgation of the accounting system applicable to fund management companies and the relevant statutory requirements applicable to financial reporting, and for such internal control as the Board of Management determines is necessary to enable the preparation of separate financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these separate financial statements based on our audit. We conducted our audit in accordance with Vietnamese Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the separate financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Company's Board of Management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



Auditor's Opinion

In our opinion, the separate financial statements give a true and fair view, in all material respects, of the unconsolidated financial position of FPT Fund Management Joint Stock Company as at 31 December 2018 and of its unconsolidated results of operations and its unconsolidated cash flows for the year then ended in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises, Circular No. 125/2011/TT-BTC dated 5 September 2011 issued by the Ministry of Finance on promulgation of the accounting system applicable to fund management companies and the relevant statutory requirements applicable to financial reporting.

KPMG Limited

Vietnam
Audit Report No.: 15-02-00265-19-16



Wang Tsen Kim
Practicing Auditor Registration
Certificate No. 0557-2018-007-1
Deputy General Director

Nguyen Ho Khanh Tan
Practicing Auditor Registration
Certificate No. 3458-2015-007-1

Hanoi, 28 March 2019

FPT Fund Management Joint Stock Company
Separate balance sheet as at 31 December 2018

Form B01-CTQ
(Issued under Circular No. 125/2011/TT-BTC
dated 5 September 2011 of the Ministry of Finance)

	Code	Note	31/12/2018 VND	31/12/2017 VND
ASSETS				
CURRENT ASSETS (100 = 110 + 120 + 130 + 150)	100		84,899,032,201	117,929,797,617
Cash and cash equivalents	110	4	5,889,964,999	5,838,969,328
Cash	111		2,189,964,999	1,338,969,328
Cash equivalents	112		3,700,000,000	4,500,000,000
Short-term financial investments	120	5(a)	75,960,000,000	108,393,462,496
Short-term investments	121		89,500,000,000	126,747,362,496
Allowance for diminution in the value of short-term investments	129		(13,540,000,000)	(18,353,900,000)
Accounts receivable – short-term	130		2,034,209,321	2,681,411,800
Accounts receivable	131		400,000,000	400,000,000
Receivable from operating activities	134	6	1,247,068,913	1,282,848,656
Other receivables	135	7	1,747,795,430	2,359,218,166
Allowance for doubtful debts	139	8	(1,360,655,022)	(1,360,655,022)
Other current assets	150		1,014,857,881	1,015,953,993
Short-term prepayments	151		153,439,297	153,057,673
Taxes and other receivables from State Treasury	154	9(b)	851,418,584	852,896,320
Other current assets	158		10,000,000	10,000,000
LONG-TERM ASSETS (200 = 220 + 250 + 260)	200		81,707,550,962	50,129,391,360
Fixed assets	220		-	-
Tangible fixed assets	221		-	-
<i>Cost</i>	222		103,208,600	103,208,600
<i>Accumulated depreciation</i>	223		(103,208,600)	(103,208,600)
Long-term financial investments	250	5(b)	81,586,139,602	50,000,000,000
Investments in subsidiaries	251		50,000,000,000	50,000,000,000
Other long-term investments	258		40,000,000,000	-
Allowance for diminution in the value of long-term investments	259		(8,413,860,398)	-
Other long-term assets	260		121,411,360	129,391,360
Long-term prepayments	261		5,320,000	13,300,000
Other long-term assets	268		116,091,360	116,091,360
TOTAL ASSETS (270 = 100 + 200)	270		166,606,583,163	168,059,188,977

The accompanying notes are an integral part of these separate financial statements

FPT Fund Management Joint Stock Company
Separate balance sheet as at 31 December 2018 (continued)

Form B01-CTQ
*(Issued under Circular No. 125/2011/TT-BTC
dated 5 September 2011 of the Ministry of Finance)*

	Code	Note	31/12/2018 VND	31/12/2017 VND
RESOURCES				
LIABILITIES (300 = 310)	300		2,416,141,359	2,558,094,299
Current liabilities	310		2,416,141,359	2,558,094,299
Accounts payable to suppliers	312		82,500,000	-
Advances from customers	313		1,333,333,333	1,333,333,333
Taxes and other payables to State Treasury	314	9(a)	64,353,849	39,882,060
Other short-term payables	319	10	184,284,916	546,904,965
Bonus and welfare fund	323	11	493,929,533	454,727,366
Unearned revenue – short-term	328		257,739,728	183,246,575
EQUITY (400 = 410)	400		164,190,441,804	165,501,094,678
Owners' equity	410	12	164,190,441,804	165,501,094,678
Contributed capital	411		110,000,000,000	110,000,000,000
Share premium	412		15,110,000	15,110,000
Treasury shares	414		(639,210,000)	(639,210,000)
Financial reserve	418		1,026,066,038	1,026,066,038
Reserve to supplement charter capital	419		1,026,066,038	1,026,066,038
Retained profits	420		52,762,409,728	54,073,062,602
TOTAL RESOURCES (440 = 300 + 400)	440		166,606,583,163	168,059,188,977

The accompanying notes are an integral part of these separate financial statements

FPT Fund Management Joint Stock Company
 Separate balance sheet as at 31 December 2018 (continued)

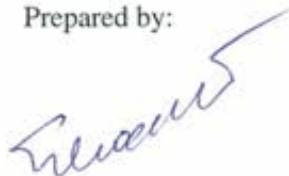
Form B01-CTQ
 (Issued under Circular No. 125/2011/TT-BTC
 dated 5 September 2011 of the Ministry of Finance)

OFF BALANCE SHEET ITEMS

	Code	Note	31/12/2018 VND	31/12/2017 VND
Custody securities	006		7,475,000,000	7,475,000,000
<i>Trading securities</i>	007		7,475,000,000	7,475,000,000
Non-custody securities of the Company	020		-	1,220,750,000
Cash in banks of entrustors	030	19	5,773,152,333	2,736,534,019
<i>Cash in banks of local entrustors</i>	031		1,017,704,085	699,043,626
<i>Cash in banks of entrustors</i>	032		4,755,448,248	2,037,490,393
Investment portfolio of entrustors	040	20	192,799,440,180	199,294,602,586
<i>Investment portfolio of local entrustors</i>	041		142,466,230,643	133,293,234,551
<i>Investment portfolio of foreign entrustors</i>	042		50,333,209,537	66,001,368,035
Receivables of entrustors	050	21	58,355,956,207	58,560,294,642
Payables of entrustors	051	22	5,451,203,833	5,999,362,568

28 March 2019

Prepared by:



Ms. Vu Hoai Anh
 Accounting Manager

Approved by:



Ms. Nguyen Thi Thu Nguyet
 Chief Executive Officer


FPT Fund Management Joint Stock Company
Separate statement of income for the year ended 31 December 2018

Form B02-CTQ
*(Issued under Circular No. 125/2011/TT-BTC
dated 5 September 2011 of the Ministry of Finance)*

	Code	Note	2018 VND	2017 VND
Revenue	01	13	2,350,178,461	2,133,973,979
Net revenue from operating activities (10 = 01)	10		2,350,178,461	2,133,973,979
Operating expenses	11	14	2,770,471,866	2,714,101,155
Gross loss from operating activities (20 = 10 - 11)	20		(420,293,405)	(580,127,176)
Financial income	21	15	7,261,261,463	10,506,327,944
Financial expenses	22	16	4,546,667,055	(2,507,536,600)
General and administration expenses	25	17	3,123,442,327	3,090,086,243
Net operating (loss)/profit from operating activities {30 = 20 + (21 - 22) - 25}	30		(829,141,324)	9,343,651,125
Other income	31		888,450	7,627,365
Other expenses	32		-	9,301,731
Other profit/(loss) (40 = 31 - 32)	40		888,450	(1,674,366)
Accounting (loss)/profit before tax (50 = 30 + 40)	50		(828,252,874)	9,341,976,759
Corporate income tax expenses – current	51	18	-	-
Corporate income tax expense – deferred	52	18	-	-
Net (loss)/profit after tax (60 = 50 - 51 - 52)	60		(828,252,874)	9,341,976,759

28 March 2019

Prepared by:



Ms. Vu Hoai Anh
Accounting Manager

Approved by:




Ms. Nguyen Thi Thu Nguyet
Chief Executive Officer

The accompanying notes are an integral part of these separate financial statements

FPT Fund Management Joint Stock Company

Separate statement of cash flows for the year ended 31 December 2018 (Indirect method)

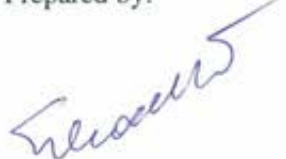
Form B03-CTQ

(Issued under Circular No. 125/2011/TT-BTC dated 5 September 2011 of the Ministry of Finance)

	Code	2018 VND	2017 VND
CASH FLOWS FROM OPERATING ACTIVITIES			
(Loss)/profit before tax	01	(828,252,874)	9,341,976,759
Adjustments for			
Allowances and provisions	03	3,599,960,398	(2,511,600,000)
Net profit from investing activities	05	(6,320,724,564)	(10,506,327,944)
Operating loss before changes in working capital	08	(3,549,017,040)	(3,675,951,185)
Change in receivables	09	36,421,386	(73,725,984)
Change in payables	11	(624,352,940)	1,217,507,382
Change in prepayments	12	7,598,376	54,374,596
Net cash flows from operating activities	20	(4,129,350,218)	(2,477,795,191)
CASH FLOWS FROM INVESTING ACTIVITIES			
Placements of deposits with terms exceeding 3 months	23	(165,000,000,000)	(88,000,000,000)
Withdrawals of deposits with terms exceeding 3 months	24	160,276,527,778	58,723,472,222
Proceeds from investments in other entities	26	1,196,887,941	837,488,873
Receipts of interests, dividends and distributed profits	27	7,706,930,170	9,034,227,556
Net cash flows from investing activities	30	4,180,345,889	(19,404,811,349)
Net cash flows during the year (50 = 20 + 30)	50	50,995,671	(21,882,606,540)
Cash and cash equivalents at the beginning of the year	60	5,838,969,328	27,721,575,868
Cash and cash equivalents at the end of the year (70 = 50 + 60) (Note 4)	70	5,889,964,999	5,838,969,328

28 March 2019

Prepared by:



Ms. Vu Hoai Anh
Accounting Manager

Approved by:



Ms. Nguyen Thi Thu Nguyet
Chief Executive Officer

The accompanying notes are an integral part of these separate financial statements

FPT Fund Management Joint Stock Company
Separate statement of changes in equity for the year ended 31 December 2018

Form B05-CTQ
(Issued under Circular No. 125/2011/TT-BTC dated 5 September 2011 of the Ministry of Finance)

	Share capital VND	Share premium VND	Treasury shares VND	Financial reserve VND	Reserve to supplement chartered capital VND	Retained profits VND	Total VND
Balance at 1 January 2018	110,000,000,000	15,110,000	(639,210,000)	1,026,066,038	1,026,066,038	54,073,062,602	165,501,094,678
Net loss for the year	-	-	-	-	-	(828,252,874)	(828,252,874)
Appropriation to Bonus and welfare fund according to the Resolution of the General Meeting of Shareholders on 11 April 2018	-	-	-	-	-	(482,400,000)	(482,400,000)
Balance at 31 December 2018	110,000,000,000	15,110,000	(639,210,000)	1,026,066,038	1,026,066,038	52,762,409,728	164,190,441,804
Balance at 1 January 2017	110,000,000,000	15,110,000	(639,210,000)	558,967,200	558,967,200	46,149,143,983	156,642,978,383
Net profit for the year	-	-	-	-	-	9,341,976,759	9,341,976,759
Appropriation to Bonus and welfare fund according to the Resolution of the General Meeting of Shareholders on 21 April 2017	-	-	-	-	-	(483,860,464)	(483,860,464)
Appropriation to compulsory reserves during the year	-	-	-	467,098,838	467,098,838	(934,197,676)	-
Balance at 31 December 2017	110,000,000,000	15,110,000	(639,210,000)	1,026,066,038	1,026,066,038	54,073,062,602	165,501,094,678

28 March 2019

Prepared by:



Ms. Vu Hoai Anh
 Accounting Manager



Ms. Nguyen Thi Thu Nguyet
 Chief Executive Officer

The accompanying notes are an integral part of these separate financial statements

FPT Fund Management Joint Stock Company
Notes to the separate financial statements for the year ended 31 December 2018

Form B09-CTQ

*(Issued under Circular No. 125/2011/TT-BTC
dated 5 September 2011 of the Ministry of Finance)*

These notes form an integral part of and should be read in conjunction with the accompanying separate financial statements.

1. Reporting entity

FPT Fund Management Joint Stock Company is a joint stock company incorporated in Vietnam under the establishment and operation license No. 18/UBCK-GP dated 25 July 2007 issued by the State Securities Commission, with the most recent amendment by the amended License No. 25/GPDC-UBCK dated 16 August 2013 issued by the State Securities Commission on changing the Company's Head Office.

As at 31 December 2018, the Company had 13 employees (31/12/2017: 12 employees), 10 of which were granted Fund Management Practicing Certificates by the State Securities Commission, details were as follows:

Name	Certificate number	Date of issuance
Ms. Vu Hoai Anh	000796/QLQ	14/11/2011
Ms. Nguyen Thi Thu Nguyet	000795/QLQ	14/11/2011
Mr. Ngo Thanh Hai	001031/QLQ	13/11/2013
Ms. Doan Thi Van Anh	000793/QLQ	14/11/2011
Ms. Nguyen Thuc Anh	000959/QLQ	7/6/2013
Ms. Pham Bich Ngoc	001243/QLQ	7/4/2015
Ms. La Thi Xuan Anh	001384/QLQ	29/2/2016
Mr. Nguyen Huy Hoang	001381/QLQ	16/2/2016
Ms. Nguyen Thi Thu Huong	001540/QLQ	6/3/2017
Ms. Nguyen To Uyen	001582/QLQ	29/6/2017

The principal activities of the Company are carrying out investment activities in Vietnam, managing entrusted investment funds and investment portfolios of entrusting clients and carrying out investment advisory activities.

As at 31 December 2018, the Company had one subsidiary as follows:

	Country of incorporation	31/12/2018		31/12/2017	
		Contributed capital VND	% of equity owned and voting rights %	Contributed capital VND	% of equity owned and voting rights %
FF Investment Limited	Vietnam	50,000,000,000	100%	50,000,000,000	100%

- (*) The principal activities of the subsidiary are carrying out investment activities in Vietnam, merger and acquisition advisory activities and corporate governance advisory activities.

2. Basis of preparation

(a) Statement of compliance

The separate financial statements have been prepared in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises, Circular No. 125/2011/TT-BTC dated 5 September 2011 issued by the Ministry of Finance on promulgation of the accounting system applicable to fund management companies ("Circular 125"), and the relevant statutory requirements applicable to financial reporting, which may differ in some material respects from International Financial Reporting Standards and the generally accepted accounting principles and standards of other countries. Accordingly, the accompanying financial statements are not intended to present the financial position, results of operations, and cash flows in accordance with generally accepted accounting principles and practices in countries or jurisdictions other than Vietnam. Furthermore, their utilisation is not designed for those who are not informed about Vietnam's accounting principles, procedures and practices applicable to fund management companies.

The Company also prepares and issues its consolidated financial statements. For a comprehensive understanding of the Company's consolidated financial position, its consolidated results of operations and its consolidated cash flows, these separate financial statements should be read in conjunction with the consolidated financial statements.

(b) Basis of measurement

The separate financial statements, except for the separate statement of cash flows, are prepared on the accrual basis using the historical cost concept. The separate statement of cash flows is prepared using the indirect method.

(c) Annual accounting period

The annual accounting period of the Company is from 1 January to 31 December.

(d) Accounting and presentation currency

The Company's accounting currency is Vietnam Dong ("VND"), which is also the currency used for financial statement preparation and presentation purpose.

(e) Form of accounting book

The Company uses the general journal to record its transactions.

3. Summary of significant accounting policies

The following significant accounting policies have been adopted by the Company in the preparation of these separate financial statements.

(a) Cash and cash equivalents

Cash comprises of demand deposits. Cash equivalents are short-term highly liquid investments with the original term of not more than three months that are readily convertible to known amounts of cash, are subject to an insignificant risk of changes in value, and are held for the purpose of meeting short-term cash commitments rather than for investment or other purposes.

(b) Investments

(i) Trading securities

Classification and recognition

Trading securities are securities held for trading purposes, i.e. it is acquired principally for the purpose of selling it in the near term.

The Company recognises trading securities at the date that the Company or its subsidiary becomes a party to the contractual provisions of the investments (trade date accounting).

Measurement

Trading securities are initially stated at cost, including purchase cost plus other directly attributable costs such as brokerage and transaction fees, information fees, and bank charges (if any). They are subsequently recognised at cost less allowance for impairment of securities.

Allowance for diminution in value of securities is made for individual securities actively traded in the market when the actual market value is lower than the value recognised in the accounting records in accordance with Circular No. 146/2014/TT-BTC issued by the Ministry of Finance on 6 October 2014 ("Circular 146") guiding financial regimes for securities companies and fund management companies.

For listed securities and securities already registered for trading, the actual market value is the actual securities value at the Stock Exchanges of the trading date most recent to the date of making allowance, specifically as follows:

- For the securities listed at the Stock Exchanges, the actual market value is the closing price of the trading date most recent to the date of making allowance.
- For the securities already registered for trading (shares registered in the Upcom), the actual market value is the closing price of the trading date most recent to the date of making allowance.

For the securities which are unlisted and not yet registered for trading, the actual market price is the average public quoted price of at least three securities companies having securities transactions on a date most recent to the date of making allowance, but not more than one month to the date of making allowance. In the case that the securities are not actually traded during such period, the Company shall not make any allowance.

For those listed securities that are cancelled, suspended or discontinued for trading from the 6th trading day onwards, the actual value shall be the book value.

Allowance for diminution in value of securities is not made when it is impossible to determine market price of securities.

Allowance for diminution in value of securities mentioned above is reversed if their recoverable value subsequently increases after the allowance was recognised. An allowance is reversed only to the extent that the securities' carrying amount does not exceed the carrying amount that has been determined if no provision had been recognised.

Cost of investment securities are determined on a weighted average basis.

Derecognition

Investment securities are derecognised when the rights to receive cash flows from the securities have expired or the Company has transferred substantially all risks and rewards of ownership.

(ii) Held-to-maturity investments

Held-to-maturity investments are those that the Company's management has the intention and ability to hold until maturity. Held-to-maturity investments include certificates of deposit issued by credit institutions. These investments are stated at costs less allowance for doubtful debts.

(iii) Investments in subsidiaries

For the purpose of these separate financial statements, investments in subsidiaries are initially recognized at cost which includes purchase price plus any directly attributable transaction costs. Subsequent to initial recognition, these investments are stated at cost less allowance for diminution in value. An allowance is made for diminution in investment value if the investee has suffered a loss, except where such a loss was anticipated by the Company's management before making the investment. The allowance is reversed if the investee subsequently made a profit that offsets the previous loss for which the allowance had been made. An allowance is reversed only to the extent that the investment's carrying amount does not exceed the carrying amount that would have been determined if no allowance had been recognised.

(c) Accounts receivable

Receivables from customers, receivables from operating activities and other receivables are stated at cost less allowance for doubtful debts.

Allowance for doubtful debts is made based on the overdue status of debts or expected losses on undue debts which may occur when an economic organization is bankrupted or liquidated; or debtor is missing, running away, being prosecuted, in prison, under a trial or pending execution of sentences or deceased.

The allowance for doubtful debts based on overdue status is made in accordance with Circular No. 228/2009/TT-BTC dated 7 December 2009 issued by Ministry of Finance as follows:

<i>Overdue status</i>	<i>Allowance rate</i>
From six (06) months to less than one (01) year	30%
From one (01) year to less than two (02) years	50%
From two (02) years to less than three (03) years	70%
Over three (03) years	100%

Allowance for doubtful debts based on the expected losses of undue debts is determined by the management after giving consideration to the recovery of these debts.

(d) Prepayments

Tools and instruments

Tools and instruments include assets held for use by the Company in the normal course of business whose costs of individual items are less than VND30 million and therefore not qualified for recognition as fixed assets under Circular No. 45/2013/TT-BTC dated 25 April 2013 of the Ministry of Finance which provides guidance on management, use and depreciation of fixed assets. Cost of tools and instruments are amortised on a straight-line basis over 1- 3 years.

(e) Accounts payable

Accounts payable to suppliers and other payables are stated at their cost.

(f) Provisions

A provision is recognised if, as a result of a past event, the Company has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability.

(g) Share capital

(i) Share capital and share premium

Ordinary shares are recognized at issuance price less incremental costs directly attributable to the issue of shares, net of tax effects. Such costs are recognized as a deduction from share premium.

The differences between the cash proceeds from share issuance and par value of issued shares are recognised in share premium.

(ii) Treasury shares

When shares recognized as equity are repurchased, the amount of the consideration paid, which includes directly attributable costs, net of tax effects, is recognized as a reduction from equity. Repurchased shares are classified as treasury shares under equity. When treasury shares are sold for reissue subsequently, cost of the reissued shares is determined on a weighted average basis. Any difference between the amount received and the cost of the shares reissued is presented within share premium.

(h) Statutory reserves

In accordance with Circular 146, realised profits of fund management companies after netting off any previous years' losses under the Income tax Law and tax amounts payable shall be allocated as follows:

	Annual allocation	Maximum balance
Reserve to supplement charter capital:	5% of profit after tax	10% of charter capital
Financial reserve:	5% of profit after tax	10% of charter capital

The reserve to supplement charter capital is used to supplement the charter capital annually in accordance with the Company's charter.

The purpose of the financial reserve is to cover the remaining losses, damages to assets incurred during the normal course of business.

These statutory reserves are non-distributable and are classified as equity.

(i) Classification of financial instruments

Solely for the purpose of providing disclosures about the significance of financial instruments to the Company's financial position and results of operations and the nature and extent of risk arising from financial instruments, the Company classifies its financial instruments as follows:

(i) *Financial assets*

Financial assets at fair value through profit or loss

A financial asset at fair value through profit or loss is a financial asset that meets either of the following conditions:

It is considered by the management as held for trading. A financial asset is considered as held for trading if:

- it is acquired principally for the purpose of selling it in the near term;
- there is evidence of a recent pattern of short-term profit-taking; or
- a derivative (except for a derivative that is financial guarantee contract or a designated and effective hedging instrument).

Upon initial recognition, it is designated by the Company as at fair value through profit or loss.

Held-to-maturity investments

Held-to-maturity investments are non-derivative financial assets with fixed or determinable payments and a fixed maturity that the Company has the positive intention and ability to hold to maturity, other than:

- those that the Company upon initial recognition designates as at fair value through profit or loss;
- those that the Company designates as available-for-sale; and
- those that meet the definition of loans and receivables.

Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market, other than those:

- that the Company intends to sell immediately or in the near term, which are classified as held for trading, and those that the entity on initial recognition designates as at fair value through profit or loss;
- that the Company upon initial recognition designates as available-for-sale; or
- for which the Company may not recover substantially all of its initial investment, other than because of credit deterioration, which are classified as available-for-sale.

Available-for-sale financial assets

Available-for-sale financial assets are non-derivative financial assets that are designated as available for sale or that are not classified as:

- financial assets at fair value through profit or loss;
- held-to-maturity investments; or
- loans and receivables.

(ii) Financial liabilities

Financial liabilities at fair value through profit or loss

A financial liability at fair value through profit or loss is a financial liability that meets either of the following conditions:

- It is considered by the management as held for trading. A financial liability is considered as held for trading if:
 - it is incurred principally for the purpose of repurchasing it in the near term;
 - there is evidence of a recent pattern of short-term profit-taking; or
 - a derivative (except for a derivative that is financial guarantee contract or a designated and effective hedging instrument).
- Upon initial recognition, it is designated by the Company as at fair value through profit or loss.

Financial liabilities carried at amortised cost

Financial liabilities which are not classified as financial liabilities at fair value through profit or loss are classified as financial liabilities carried at amortised cost.

The above described classification of financial instruments is solely for presentation and disclosure purpose and is not intended to be a description of how the instruments are measured. Accounting policies for measurement of financial instruments are disclosed in other relevant notes.

(j) Entrustment contracts

The Company receives deposits from customers and uses such deposits to make investments in securities on behalf of its customers in accordance with the provisions of the investment entrustment contracts. The investments in securities on behalf of customers under the investment entrustment contracts and related assets and liabilities are recognised in off balance sheet items in accordance with Circular No. 125/2011/TT-BTC dated 5 September 2011 issued by the Ministry of Finance on promulgation of the accounting system applicable to fund management companies.

(k) Taxation

Income tax on the separate profit or loss for the year comprises current and deferred tax. Income tax is recognized in the separate statement of income except to the extent that it relates to items recognized directly to equity, in which case it is recognized in equity.

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted at the end of annual accounting period, and any adjustment to tax payable in respect of previous years.

Deferred tax is provided using the balance sheet method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amounts of assets and liabilities using the tax rates enacted or substantively enacted at the end of annual accounting period.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the temporary difference can be utilised. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

(l) Revenue

(i) *Revenue from management of securities investment funds and investment portfolios*

Revenue from management of securities investment funds and investment portfolios including management fees are recognised on an accruals basis in accordance with the terms and conditions of investment management contracts. Revenue is recognised when if it is probable that the future economic benefits will flow to the Company and revenue generated can be measured reliably.

(ii) *Revenue from securities trading*

Revenue from securities trading is recognised in the separate statement of income upon receipt of the matching order reports of securities trading transactions from Vietnam Securities Depository (for listed securities) and completion of the agreement on transfer of assets (for unlisted securities).

(iii) *Interest income*

Interest income is recognized on a time proportion basis with reference to the principal outstanding and the applicable interest rate.

(m) Operating lease payments

Payments made under operating leases are recognized in the separate statement of income on a straight-line basis over the term of the lease. Lease incentives received are recognized in the separate statement of income as an integral part of the total lease expense.

(n) Related parties

Parties are considered to be related to the Company if one party has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions, or where the Company and the other party are subject to common control or significant influence. Related parties may be individuals or corporate entities and include close family members of any individual considered to be a related party.

Related companies refer to the immediate parent company, the ultimate parent company, and their subsidiaries and associates. Related parties also include the Funds managed by the Company.

(o) Nil balances

Items or balances required by Circular No. 125/2011/TT-BTC dated 5 September 2011 issued by the Ministry of Finance on promulgation of the accounting system applicable to fund management companies and the Vietnamese Accounting System for Enterprises that are not shown in these separate financial statements indicate nil balances.

4. Cash and cash equivalents

	31/12/2018 VND	31/12/2017 VND
Cash at banks	2,189,964,999	1,338,969,328
Cash equivalents (*)	3,700,000,000	4,500,000,000
Cash and cash equivalents	5,889,964,999	5,838,969,328

(*) These are bank deposits in VND with an original term to maturity from 1 to 3 months from the transaction dates and earned annual interest at rates ranging from 5.2% - 5.5% (2017: 5.0% to 5.5%).

5. Financial investments

(a) Short-term financial investments

	31/12/2018 VND	31/12/2017 VND
Held-to-maturity investments	64,000,000,000	99,276,527,778
- <i>Bank deposits with a term to maturity of more than 3 months to 12 months</i>	64,000,000,000	99,276,527,778
Trading securities (i)	25,500,000,000	27,470,834,718
- <i>Listed shares</i>	25,500,000,000	25,500,000,000
- <i>Unlisted shares</i>	-	1,970,834,718
	89,500,000,000	126,747,362,496
Allowance for diminution in the value of short-term investments (ii)	(13,540,000,000)	(18,353,900,000)
	75,960,000,000	108,393,462,496

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(i) Details of trading securities held by the Company at the end of the year were as follows:

	31/12/2018				31/12/2017			
	Quantity	Cost VND	Fair value VND	Allowance for diminution in value VND	Quantity	Cost VND	Fair value VND	Allowance for diminution in value VND
Listed Shares								
Hoang Anh Gia Lai Agricultural Joint Stock Company	747,500	25,500,000,000	11,960,000,000	13,540,000,000	747,500	25,500,000,000	7,146,100,000	18,353,900,000
Unlisted Shares								
Hoang Thanh Investment & Infrastructure Development Joint Stock Company	-	-	-	-	122,075	1,970,834,718	2,075,275,000	-
	747,500	25,500,000,000	11,960,000,000	13,540,000,000	869,575	27,470,834,718	9,221,375,000	18,353,900,000

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- (ii) Movements in allowance for diminution in the value of short-term investments during the year were as follows:

	2018 VND	2017 VND
Opening balance	18,353,900,000	20,865,500,000
Allowance reversed during the year (Note 16)	(4,813,900,000)	(2,511,600,000)
Closing balance	13,540,000,000	18,353,900,000

(b) Long-term financial investments

	31/12/2018 VND	31/12/2017 VND
Held-to-maturity investments	40,000,000,000	-
- Bank deposits with a term to maturity of more than 1 year	40,000,000,000	-
Investment in the subsidiary (i)	50,000,000,000	50,000,000,000
	90,000,000,000	50,000,000,000
Allowance for diminution in the value of long-term investments (ii)	(8,413,860,398)	-
	81,586,139,602	50,000,000,000

- (i) Investment in the subsidiary:

	Country of incorporation	31/12/2018		31/12/2017	
		Contributed capital VND	% of equity owned and voting rights %	Contributed capital VND	% of equity owned and voting rights %
Investment in the subsidiary					
FF Investment Limited	Vietnam	50,000,000,000	100%	50,000,000,000	100%

The Company has not determined the fair value of long-term investments for disclosure in the separate financial statements since there is no information of its fair value on market and Vietnamese Accounting Standards, Vietnamese Accounting System for enterprises, Circular No. 125/2011/TT-BTC has no guidance on how to calculate fair value using valuation techniques. The fair value of these investments may differ from their carrying amounts.

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- (ii) Movements in allowance for diminution in the value of long-term investments during the year were as follows:

	2018	2017
	VND	VND
Opening balance	-	-
Allowance made during the year	8,413,860,398	-
	8,413,860,398	-
Closing balance	8,413,860,398	-

6. Receivables from operating activities

	31/12/2018	31/12/2017
	VND	VND
Receivables from portfolio management activities (*)	1,247,068,913	1,282,848,656
	1,247,068,913	1,282,848,656

- (*) These include the receivable from FPT Joint Stock Company amounting to VND960,655,022 which was overdue for more than 5 years and the Company had provided full allowance for it (31/12/2017: VND960,655,022).

7. Other receivables

	31/12/2018	31/12/2017
	VND	VND
Accrued interest receivables	1,739,784,337	2,352,043,166
Others	8,011,093	7,175,000
	1,747,795,430	2,359,218,166

8. Allowance for doubtful debts

		31/12/2018			31/12/2017	
		Overdue days	Cost VND		Allowance VND	Overdue days
Nguyen Ba Phong FPT Joint Stock Company	Over 4 years	400,000,000	400,000,000	Over 3 years	400,000,000	400,000,000
	Over 5 years	960,655,022	960,655,022	Over 5 years	960,655,022	960,655,022
		1,360,655,022	1,360,655,022		1,360,655,022	1,360,655,022

9. Taxes and other payable to/receivable from State Treasury

(a) Taxes and other payable to State Treasury

	31/12/2018	31/12/2017
	VND	VND
Personal income tax	64,353,849	39,882,060

(b) Taxes and other receivable from State Treasury

	31/12/2018	31/12/2017
	VND	VND
Personal income tax	95,768	1,573,504
Corporate income tax	851,322,816	851,322,816
	851,418,584	852,896,320

Movements in taxes and others (receivable from)/payable to State Treasury were during the year as follows:

	1/1/2018	Incurred	Paid	31/12/2018
	VND	VND	VND	VND
Corporate income tax	(851,322,816)	-	-	(851,322,816)
Personal income tax	38,308,556	341,354,181	(315,404,656)	64,258,081
	(813,014,260)	341,354,181	(315,404,656)	(787,064,735)

10. Other short-term payables

	31/12/2018	31/12/2017
	VND	VND
Trade union fees	147,686,476	114,760,486
Deposits from customers	-	100,000,000
Audit fees	16,500,000	99,000,000
Other payables	20,098,440	233,144,479
	184,284,916	546,904,965

11. Bonus and welfare fund

This fund is established by appropriating from retained profits as determined by the General Meeting of Shareholders. This fund is used to pay bonus and welfare to the employees in accordance with the Company's financial regulations. Movements of bonus and welfare fund during the year were as follows:

	2018 VND	2017 VND
Opening balance	454,727,366	286,130,985
Appropriation during the year	482,400,000	483,860,464
Utilisation during the year	(443,197,833)	(315,264,083)
	<hr/>	<hr/>
Closing balance	493,929,533	454,727,366

12. Share capital

The Company's authorised and issued share capital are:

	31/12/2018		31/12/2017	
	Number of shares	VND	Number of shares	VND
Authorized and issued share capital	11,000,000	110,000,000,000	11,000,000	110,000,000,000
Treasury shares				
Ordinary shares	(55,000)	(639,210,000)	(55,000)	(639,210,000)
Shares in circulation				
Ordinary shares	10,945,000	109,360,790,000	10,945,000	109,360,790,000

All ordinary shares have a par value of VND10,000. Each share is entitled to one vote at meetings of the Company. Shareholders are entitled to receive dividend as declared from time to time. All ordinary shares are ranked equally with regard to the Company's residual assets. In respect of shares bought back by the Company, all rights are suspended until those shares are reissued.

13. Revenue

	2018 VND	2017 VND
Revenue from portfolio management activities	2,250,178,461	2,133,973,979
Others	100,000,000	-
	<hr/>	<hr/>
	2,350,178,461	2,133,973,979

14. Operating expense

	2018 VND	2017 VND
Expenses from portfolio management activities	2,770,471,866	2,714,101,155

15. Financial income

	2018 VND	2017 VND
Interest income from deposits	7,094,671,341	6,010,310,157
Gain from sales of securities	166,590,122	-
Dividends and distributed profits	-	4,496,017,787
	7,261,261,463	10,506,327,944

16. Financial expenses

	2018 VND	2017 VND
Loss from sales of securities	940,536,899	-
Reversal of allowance for diminution in the value of short-term investment securities	(4,813,900,000)	(2,511,600,000)
Allowance for diminution in the value of long-term investments	8,413,860,398	-
Others	6,169,758	4,063,400
	4,546,667,055	(2,507,536,600)

17. General and administration expenses

	2018 VND	2017 VND
Employee expenses	1,552,636,762	1,525,424,347
Outsourced services	1,417,579,928	1,489,464,146
Other expenses	153,225,637	75,197,750
	3,123,442,327	3,090,086,243

18. Income tax

(a) Recognized in the separate statement of income

	2018 VND	2017 VND
Current tax expense		
Current year	-	-
Deferred tax expense		
Origination of temporary differences	-	-
Corporate income tax expense	-	-

(b) Reconciliation of effective tax rate

	2018 VND	2017 VND
Accounting (loss)/profit before tax	(828,252,874)	9,341,976,759
Tax at the Company's tax rate	(165,650,575)	1,868,395,352
Tax exempt income	-	(899,203,557)
Tax loss utilised	-	(969,191,795)
Unrecognised deferred tax assets	165,650,575	-
	-	-

(c) Unrecognised deferred tax assets

Deferred tax assets have not been recognised in respect of these items of the Company because it is not probable that future taxable profit will be available against which the Company can utilise the benefits therefrom.

Deferred tax assets have not been recognised in respect of the following items:

	31/12/2018		31/12/2017	
	Temporary difference VND	Tax value VND	Temporary difference VND	Tax value VND
Tax losses	6,995,004,448	1,399,000,890	6,166,751,574	1,233,350,315

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The tax losses expire in the following years:

Year of expiry	Status of tax review	2018 VND	2017 VND
2021	Outstanding	6,166,751,574	6,166,751,574
2023	Outstanding	828,252,874	-
		6,995,004,448	6,166,751,574

(d) Applicable tax rates

The Company has an obligation to pay the government income tax at the rate of 20% of taxable profits (2017: 20%). The corporate income tax computation is subject to review and approval by local tax authorities.

19. Cash in banks of entrustors

Included in cash in banks of entrustors were bank deposits from the following entrustors:

	31/12/2018 VND	31/12/2017 VND
New-S FPT Capital Trust Vietnam Balanced Fund (a)	4,755,448,248	2,037,490,393
Nguyen Thi Tra Vinh (b)	457,439,787	38,880,802
FPT Investment Company Limited (c)	232,686,435	181,009,603
Tien Phong Commercial Joint Stock Bank (d)	189,051,600	194,008,102
Do Vu Dat (e)	59,614,939	80,351,471
Le Van Giang (f)	46,215,664	-
FPT Joint Stock Company (g)	26,271,428	26,208,369
E.D.H., Corp (h)	3,304,854	-
FPT Telecom Joint Stock Company (i)	1,577,996	1,155,590
FPT Online Joint Stock Company (j)	1,004,007	1,491,098
Nguyen Manh Hao (k)	537,375	2,133,496
PetroVietnam Securities Incorporated (l)	-	173,805,095
	5,773,152,333	2,736,534,019

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(a) *New-S FPT Capital Trust Vietnam Balanced Fund*

	2018	2017
	VND	VND
Opening balance	2,037,490,393	393,130,184
Increase during the year	30,848,759,371	43,442,554,540
Decrease during the year	28,130,801,516	41,798,194,331
	4,755,448,248	2,037,490,393

(b) *Nguyen Thi Tra Vinh*

	2018	2017
	VND	VND
Opening balance	38,880,802	-
Increase during the year	456,363,440	48,471,271,855
Decrease during the year	37,804,455	48,432,391,053
	457,439,787	38,880,802

(c) *FPT Investment Company Limited*

	2018	2017
	VND	VND
Opening balance	181,009,603	292,137,950
Increase during the year	6,535,225,136	13,381,493,197
Decrease during the year	6,483,548,304	13,492,621,544
	232,686,435	181,009,603

(d) *Tien Phong Commercial Joint Stock Bank*

	2018	2017
	VND	VND
Opening balance	194,008,102	187,337,718
Increase during the year	9,304,845	33,597,401
Decrease during the year	14,261,347	26,927,017
	189,051,600	194,008,102

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(e) Do Vu Dat

	2018	2017
	VND	VND
Opening balance	80,351,471	51,183,604
Increase during the year	15,470,555,845	284,344,353
Decrease during the year	15,491,292,377	255,176,486
Closing balance	<u>59,614,939</u>	<u>80,351,471</u>

(f) Le Van Giang

	2018	2017
	VND	VND
Opening balance	-	-
Increase during the year	53,612,924	-
Decrease during the year	7,397,260	-
Closing balance	<u>46,215,664</u>	<u>-</u>

(g) FPT Joint Stock Company

	2018	2017
	VND	VND
Opening balance	26,208,369	26,128,783
Increase during the year	63,059	79,586
Closing balance	<u>26,271,428</u>	<u>26,208,369</u>

(h) E.D.H., Corp

	2018	2017
	VND	VND
Opening balance	-	-
Increase during the year	55,051,791	-
Decrease during the year	51,746,937	-
Closing balance	<u>3,304,854</u>	<u>-</u>

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(i) FPT Telecom Joint Stock Company

	2018	2017
	VND	VND
Opening balance	1,155,590	351,697
Increase during the year	24,866,425	24,874,961
Decrease during the year	24,444,019	24,071,068
	1,577,996	1,155,590

(j) FPT Online Joint Stock Company

	2018	2017
	VND	VND
Opening balance	1,491,098	1,370,224
Increase during the year	21,497,566	21,617,886
Decrease during the year	21,984,657	21,497,012
	1,004,007	1,491,098

(k) Nguyen Manh Hao

	2018	2017
	VND	VND
Opening balance	2,133,496	571,749
Increase during the year	15,009,331	17,003,745
Decrease during the year	16,605,452	15,441,998
	537,375	2,133,496

(l) PetroVietnam Securities Incorporated

	2018	2017
	VND	VND
Opening balance	173,805,095	245,785,235
Increase during the year	260,471	683,408
Decrease during the year	174,065,566	72,663,548
	-	173,805,095

20. Investment portfolio of entrustors

	31/12/2018 VND	31/12/2017 VND
Local entrustors		
- Listed shares	51,604,337,643	58,925,734,551
- Unlisted shares	61,795,643,000	64,035,000,000
- Bonds	766,250,000	1,532,500,000
- Term deposits at banks	2,800,000,000	2,800,000,000
- Other long-term investments	25,500,000,000	6,000,000,000
Foreign entrustors		
- Listed shares	29,438,529,537	45,106,688,035
- Bonds	20,894,680,000	20,894,680,000
	192,799,440,180	199,294,602,586

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Details of investment portfolio of entrustors were as follows:

	Code	31/12/2018		31/12/2017	
		Quantity	Cost VND	Quantity	Cost VND
Listed shares					
▪ Mekong Fisheries Joint Stock Company	AAM	-	-	1	29,648
▪ Bentre Aquaproduct Import and Export Joint Stock Company	ABT	80,716	2,217,386,197	80,716	2,217,386,197
▪ Cam Ranh International Airport Services Joint Stock Company	CIA	60,425	604,250,000	-	-
▪ Vietnam Joint Stock Commercial Bank for Industry and Trade	CTG	-	-	29,793	644,555,230
▪ Dabaco Group	DBC	98	1,871,832	100,098	1,911,915,363
▪ PetroVietnam Fertilizer & Chemicals Corporation	DPM	-	-	60,000	2,186,905,139
▪ Dat Xanh Group JSC	DXG	60,000	1,645,750,000	-	-
▪ FPT Corporation	FPT	63,760	999,140,018	55,444	999,140,018
▪ PetroVietnam Gas Joint Stock Corporation	GAS	40,000	1,639,442,331	50,000	2,049,302,906
▪ Hoang Anh Construction and Development House JSC	HAG	2	87,643	2	91,551
▪ Hoang Anh Gia Lai Agricultural Joint Stock Company	HNG	1,495,000	51,000,000,000	1,495,000	51,000,000,000
▪ Hoa Phat Group JSC	HPG	152,000	3,065,634,917	144,000	4,066,000,000
▪ Hung Vuong JSC	HVG	-	-	50,841	587,364,869
▪ Military Commercial Joint Stock Bank	MBB	231,487	2,297,278,993	194,528	2,297,278,993
▪ Masan Group Corporation	MSN	-	-	15,000	1,185,000,000
▪ PetroVietnam General Services Joint Stock Corporation	PET	-	-	71,400	994,000,000
▪ PetroVietnam Low Pressure Gas Distribution JSC	PGD	68,419	1,177,727,904	68,419	1,177,727,904
▪ Southern Gas Trading JSC	PGS	81,710	1,243,680,093	81,710	1,243,680,093
▪ Phu Nhuan Jewelry JSC	PNJ	58,486	1,003,523,809	38,996	1,003,523,809
▪ PetroVietnam Technical Services Corporation	PVS	46,300	558,075,514	140,000	1,805,609,333
▪ Refrigeration Electrical Engineering Corporation	REE	146,533	2,039,607,893	146,533	2,039,607,893
▪ Softech Corporation	SFT	-	-	720,513	7,925,643,000
▪ Sao Vang Rubber JSC	SRC	-	-	7	68,160
▪ Thu Duc Housing Development Corporation	TDH	3	39,593	45,383	598,923,345
▪ Joint Stock Commercial Bank for Foreign Trade of Vietnam	VCB	30,000	1,117,500,000	30,000	1,117,500,000
▪ Vietnam Construction and Import-Export Joint Stock Corporation	VCG	200,000	4,484,080,000	200,000	4,484,080,000
▪ Vingroup JSC	VIC	7	252,843	47,676	2,000,000,000
▪ Viet Nam Dairy Products JSC	VNM	48,000	5,947,537,600	50,000	7,434,422,000
▪ Vietnam Container Shipping Joint Stock Corporation	VSC	-	-	125,881	1,119,750,850
▪ Vinh Son - Song Hinh Hydropower JSC	VSH	-	-	112,480	1,942,916,285
		2,862,946	81,042,867,180	4,154,421	104,032,422,586

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	Code	31/12/2018		31/12/2017	
		Quantity	Cost VND	Quantity	Cost VND
Unlisted shares					
▪ Edutop64 Training Development and Investment Corporation	ETH	302,000	3,020,000,000	-	-
▪ Gate Services Joint Stock Company	GATE	185,000	1,850,000,000	185,000	1,850,000,000
▪ Mai Linh Quang Ngai Mining Company	KSMLQN	-	-	180,000	3,825,000,000
▪ East Farming Resort and Tourism Joint Stock Company	NNDLPD	4,900,000	49,000,000,000	4,900,000	49,000,000,000
▪ PetroVietnam Construction Investment JSC	PVCI	-	-	530,000	6,360,000,000
▪ PetroVietnam Song Hong Investment and Trading JSC	PVSH	-	-	300,000	3,000,000,000
▪ Softech Corporation	SFT	720,513	7,925,643,000	-	-
		6,107,513	61,795,643,000	6,095,000	64,035,000,000
Bonds					
▪ Government bonds	TD1419087	190,000	20,894,680,000	190,000	20,894,680,000
▪ Bonds CIAS	CIAS	7,663	766,250,000	15,325	1,532,500,000
		197,663	21,660,930,000	205,325	22,427,180,000
Term deposits at banks					
▪ Joint Stock Commercial Bank for Investment and Development of Vietnam			2,800,000,000		2,800,000,000
Other long-term investments					
▪ Telecom Infrastructure North Company Limited			6,000,000,000		6,000,000,000
▪ Vinh Yen House Development Company Limited			15,000,000,000		-
▪ Hà Minh Company Limited			4,500,000,000		-
			25,500,000,000		6,000,000,000
Total			192,799,440,180		199,294,602,586

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List of shares impaired during the year were as follows:

31/12/2018				
	Number of share	Market value VND	Cost VND	Impaired value VND
HAG	2	9,760	87,643	(77,883)
HNG	1,495,000	23,920,000,000	51,000,000,000	(27,080,000,000)
TDH	3	30,300	39,593	(9,293)
VNM	48,000	5,760,000,000	5,947,537,600	(187,537,600)
DXG	60,000	1,428,000,000	1,645,750,000	(217,750,000)
	1,603,005	31,108,040,060	58,593,414,836	(27,485,374,776)

31/12/2017				
	Number of share	Market value VND	Cost VND	Impaired value VND
SFT	720,513	2,161,539,000	7,925,643,000	(5,764,104,000)
HAG	2	14,700	91,551	(76,851)
HNG	1,495,000	14,292,200,000	51,000,000,000	(36,707,800,000)
HVG	50,841	399,101,850	587,364,869	(188,263,019)
MSN	15,000	1,150,500,000	1,185,000,000	(34,500,000)
AAM	1	10,350	29,648	(19,298)
DPM	60,000	1,290,000,000	2,186,905,139	(896,905,139)
PET	71,400	842,520,000	994,000,000	(151,480,000)
VSH	112,480	1,934,656,000	1,942,916,285	(8,260,285)
VCG	200,000	4,360,000,000	4,484,080,000	(124,080,000)
	2,725,237	26,430,541,900	70,306,030,492	(43,875,488,592)

Total par value of listed shares and unlisted shares were as follows:

	31/12/2018 VND	31/12/2017 VND
Listed shares	28,629,460,000	41,544,210,013
Unlisted shares	61,075,130,000	60,950,000,000
	89,704,590,000	102,494,210,013

21. Receivables of entrustors

	31/12/2018 VND	31/12/2017 VND
Deposits for purchasing Government bonds	57,841,664,666	57,842,335,281
Custody fee receivables	-	208,498,001
Interest receivable from deposits	48,543,561	-
Advance of management fees	257,739,728	183,246,575
Distributed dividends	-	326,214,785
Other receivables	208,008,252	-
	<u>58,355,956,207</u>	<u>58,560,294,642</u>

22. Payables of entrustors

	31/12/2018 VND	31/12/2017 VND
Management fees	1,247,068,913	1,282,848,656
Custody fee payables	76,110,867	176,265,937
Deposits received for purchasing shares	2,666,666,667	2,666,666,667
Other fees	1,461,357,386	1,873,581,308
	<u>5,451,203,833</u>	<u>5,999,362,568</u>

23. Lease commitment

	31/12/2018 VND	31/12/2017 VND
Within one year	151,826,827	501,446,400
From two to five years	-	151,826,827
	<u>151,826,827</u>	<u>653,273,227</u>



24. Significant transactions and balances with related parties

	Balance outstanding as at	
	31/12/2018	31/12/2017
	VND	VND
FPT Telecom Joint Stock Company		
<i>(Other related company)</i>		
Receipt of entrusted investments	6,000,000,000	6,000,000,000
Receivables from entrustment fees	20,000,000	20,000,000
FPT Online Services Joint Stock Company		
<i>(Other related company)</i>		
Receipt of entrusted investments	1,850,000,000	1,850,000,000
Receivables from entrustment fees	20,000,000	20,000,000
FPT Investment Company Limited		
<i>(Other related company)</i>		
Receipt of entrusted investments	84,275,053,776	84,366,083,776
Other payables	-	87,451,529
FPT Joint Stock Company		
<i>(Parent company)</i>		
Receivables from entrustment fees	960,655,022	960,655,022
	<hr/>	
	Transaction value	
	2018	2017
	VND	VND
FPT Telecom Joint Stock Company		
<i>(Other related company)</i>		
Entrustment fees	20,000,000	20,000,000
FPT Online Services Joint Stock Company		
<i>(Other related company)</i>		
Entrustment fees	20,000,000	20,000,000
FPT Investment Company Limited		
<i>(Other related company)</i>		
Entrustment fees	510,000,000	698,224,554
Chief Executive Officer		
Salary and bonus	752,715,110	590,509,834
Members of the Board of Directors and Supervisory Board		
Remuneration	1,636,594,710	1,552,947,761
	<hr/>	

25. Indicators

	Unit	31/12/2018	31/12/2017
Asset structure			
Total long-term assets/Total assets	%	49.04%	29.83%
Short-term assets/Total assets	%	50.96%	70.17%
Other financial indicators			
Liabilities/Total assets	%	1.45%	1.52%
Cash and cash equivalents and short-term investments/Current liabilities	Time	33.88	44.66
Current liquidity ratio (Short-term assets/Current liabilities)	Time	35.14	46.10
Cash liquidity (Cash and cash equivalents /Current liabilities)	Time	2.44	2.28
		2018	2017
Profit ratios			
(Loss)/profit after tax/Net sales	%	(35.24%)	437.77%
(Loss)/profit after tax/Owners' equity	%	(0.50%)	5.64%
(Loss)/profit after tax/Total assets	%	(0.50%)	5.56%

26. Financial risk management

(a) Financial risk management

(i) Overview

The Company has exposure to the following risks from its use of financial instruments:

- credit risk;
- liquidity risk; and
- market risk.

This note presents information about the Company's exposure to each of the above risks, its objectives, policies and processes for measuring and managing risk.

The Board of Directors oversees how management monitors compliance with the Company's risk management policies and procedures, and reviews the adequacy of the risk management policies in relation to the risks faced by the Company.

(ii) Risk management framework

The Board of Management has overall responsibility for the establishment and oversight of the Company's risk management framework.

The Company's risk management policies are established to identify and analyse the risks faced by the Company, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Company's activities. The Company, through its training and management standards and procedures, aims to develop a disciplined and constructive control environment in which all employees understand their roles and obligations.

(b) Credit risk

Credit risk is the risk of financial loss to the Company if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Company's accounts receivable.

Exposure to credit risk

The maximum exposure to credit risk at the reporting date was as follows:

		31/12/2018 VND	31/12/2017 VND
Cash and cash equivalents	(i)	5,889,964,999	5,838,969,328
Financial investments – Deposits with original terms to maturity of more than 3 months	(i)	104,000,000,000	99,276,527,778
Receivables from customers	(ii)	400,000,000	400,000,000
Receivable from operating activities	(ii)	1,247,068,913	1,282,848,656
Other receivables	(ii)	1,747,795,430	2,359,218,166
Other financial assets	(ii)	126,091,360	126,091,360
		113,410,920,702	109,283,655,288

(i) Cash, cash equivalents and financial investments

Cash equivalents and deposits with original terms to maturity of more than 3 months of the Company are mainly held with well-known local financial institutions. Management does not foresee any significant credit risks from these deposits and does not expect that these financial institutions may default and cause losses to the Company.

(ii) Receivables from customers, receivables from operating activities and other receivables

Receivables from customers, receivable from operating activities and other receivables include receivables from finance advisory activity, receivables from fund management activity, receivables from portfolio management activities, dividends receivable, interest receivable from deposits and other receivables. The Chief Executive Officer believes that these receivables are of high credit quality.

The maximum credit risk exposed to the Company equals the carrying amount of bank deposits, cash equivalents, short-term financial investments, receivables from customers, receivable from operating activities and other receivables.

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The aging of receivables from customers, receivables from operating activities and other receivables at year-end as follows:

	31/12/2018 VND	31/12/2017 VND
Not past due	2,027,034,321	2,674,236,800
Past due but not impaired	7,175,000	7,175,000
Past due and impaired	1,360,655,022	1,360,655,022
<i>Past due more than 365 days</i>	<i>1,360,655,022</i>	<i>1,360,655,022</i>
	3,394,864,343	4,042,066,822

As at 31 December 2018, the Company's allowance for doubtful debts was VND1,360,655,022 (31/12/2017: VND1,360,655,022) in relation to receivables on portfolio management fees from FPT Joint Stock Company and from sales of shares in MZ Co., Ltd. of Nguyen Ba Phong.

Receivables from customers and other receivables that are neither past due nor impaired are mainly related to a wide range of customers for whom there was no recent history of default, Management believes that those receivables are of high credit quality.

(c) Liquidity risk

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they fall due, The Company's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Company's reputation.

The remaining contractual maturities of the non-derivative financial liabilities are as follows:

As at 31/12/2018	Carrying amount VND	Contractual cash flows VND	Less than 3 month VND	Total VND
Accounts payable to suppliers	82,500,000	82,500,000	82,500,000	82,500,000
Other payables	16,598,440	16,598,440	16,598,440	16,598,440
	99,098,440	99,098,440	99,098,440	99,098,440
As at 31/12/2017	Carrying amount VND	Contractual cash flows VND	Less than 3 month VND	Total VND
Other payables	187,144,479	187,144,479	187,144,479	187,144,479

(d) Market risk

Market risk is the risk that changes in market prices, such as foreign exchange rates, interest rates and equity prices will affect the Company's unconsolidated results of operations or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimizing the return.

(i) Foreign exchange risk

Foreign exchange risk is the risk that fair value or future cash flows of a financial instrument will fluctuate due to changes in exchange rates.

As at 31 December 2018, the Company's exposure to foreign exchange risk is not material because the Company did not have significant exposures to currencies other than VND, the Company's accounting currency.

(ii) Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates.

At the reporting date, the interest rate profile of the Company's interest-bearing financial instruments was:

	31/12/2018	31/12/2017
	VND	VND
Fixed rate instruments		
<i>Financial assets</i>		
Term deposits	107,700,000,000	103,776,527,778
Demand deposits	2,189,964,999	1,338,969,328

As the financial assets and financial liabilities bear fixed interest rate, fluctuation of market interest rate does not have effects on net (loss)/profit after tax of the Company.

(iii) Equity price risk

Equity price risk arises from equity securities held by the Company. Securities held by the Company may be exposed to risks with respect to the future value of investment securities. The Company's exposure to equity price risk is managed by establishing investment limits and diversifying its investment portfolios.

As at 31 December 2018, the market value of the Company's equity securities was VND11,960,000,000 (31/12/2017: VND9,221,375,000). Had the market prices of these securities decreased or increased by 7% as at 31 December 2018 assuming that all other variables remain constant, net loss would have increase or decreased and owners' equity of the Company for the year would have decreased or increased respectively by VND670 million (31/12/2017: the profit after tax and owners' equity of the Company for the period would have decreased or increased by VND516 million).

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(e) Fair values of financial assets and liabilities

Fair value is the market price that would be received to sell an asset or paid to transfer a liability at the valuation date.

Fair values of financial assets and liabilities, and their carrying amounts are presented in the separate balance sheet, as follows:

	31/12/2018		31/12/2017	
	Carrying amount VND	Fair value VND	Carrying amount VND	Fair value VND
Financial assets				
<i>Categorised as held-to-maturity investments</i>				
▪ Bank deposits with a term to maturity of more than 3 months	104,000,000,000	104,000,000,000	99,276,527,778	99,276,527,778
<i>Categorised as financial assets at fair value through profit or loss</i>				
▪ Listed shares	25,500,000,000	11,960,000,000	25,500,000,000	7,146,100,000
▪ Unlisted shares	-	-	1,970,834,718	2,075,275,000
<i>Categorised as loans and receivables:</i>				
▪ Cash and cash equivalents	5,889,964,999	5,889,964,999	5,838,969,328	5,838,969,328
▪ Accounts receivable from customers	400,000,000	400,000,000	400,000,000	400,000,000
▪ Receivables from operating activities	1,247,068,913	1,247,068,913	1,282,848,656	1,282,848,656
▪ Other receivables	1,747,795,430	1,747,795,430	2,359,218,166	2,359,218,166
▪ Other financial assets	126,091,360	126,091,360	126,091,360	126,091,360
Financial liabilities				
<i>Categorised as financial liabilities at amortised cost:</i>				
▪ Trade payables	82,500,000	82,500,000	-	-
▪ Other short-term payables	184,284,916	184,284,916	546,904,965	546,904,965

Basis for determining fair values

The Company uses the following methods and assumptions in estimation of fair value for financial assets and liabilities:

Cash and cash equivalents and term deposits

Fair value of cash and cash equivalents and term deposits are account balance at the end of the annual accounting period.

Trading securities

For the securities listed on the Stock Exchanges and the securities already registered for trading (shares registered in UPCOM), the fair values are the closing prices at the latest trading date prior to the end of the annual accounting period.

For the securities which are unlisted and not yet registered for trading, the fair values are the average public quoted prices of at least three securities companies having securities transactions on a date most recent to the end of the annual accounting period, but not more than one month to the end of the accounting period.

Other financial instruments

Fair values of other financial assets and liabilities approximate their carrying amounts as at 31 December 2018 and 31 December 2017, respectively, due to their short-term maturities.

28 March 2019

Prepared by:



Ms. Vu Hoai Anh
Accounting Manager

Approved by:



Ms. Nguyen Thi Thu Nguyet
Chief Executive Officer